

Tenon Group Company O&G awarded the prestigious Facilities Management contract worth more than £ 55 m for University of Hertfordshire

Office & General (O&G), UK Based Tenon Company has been confirmed as the new facilities services provider for University of Hertfordshire in a contract in excess of £ 55 million.

O&G, one of the UK's fastest growing FM providers and now a part of the Tenon Group of Companies, secured the deal to deliver a full facilities service following a seven month Competitive Dialogue tender process.

The facilities services contract will cover the whole University estate including planned and reactive maintenance, statutory compliance work, as well as services ranging from grounds maintenance and cleaning to hygiene, pest control and helpdesk services. The University is located in Hatfield twenty minutes from central London and has two main campuses, College Lane and de Havilland, situated less than a kilometer apart that are home to 25,000 students in ten schools.

As part of the contract O&G will invest in excess of £1 million over the period of the contract (10 years) in order to ensure that all services exceed expectations and enhance the overall student experience. This will include the establishment of a bespoke customer services training center, cutting edge technology and equipment, a dedicated Computer-Aided Facility Management system, an MBA and training placement program and investment in student led business ventures.

The contract cements O&G's position as one of the top service providers to the higher education sector and given its fixed price nature is expected to significantly add to Group profitability.

Commenting on the contract Maj. Manjit Rajain, Group Chairman of Tenon Group, said: *"This represents our largest contract win to date since O&G became part of Tenon in September last year. The size and scale of this contract highlights the upside potential that O&G offers shareholders, particularly when combined with the strong organic growth of our existing business. The fact that this deal was won following a highly competitive tender process demonstrates O&G's strong differentiated position in the UK facilities management market and provides us with confidence in O&G's ability to contribute to our continuing strategy of growth."*

About Tenon Group of Companies

The Tenon Group of Companies, an Integrated Security & Facilities Management Corporation started its journey in India in 1995 and today has a global presence and is spread across India with over 55,000 employees in 71 branches, in India and overseas, providing comprehensive range of services to more than 1900 clients.

The Group founded by Major Manjit Rajain in India in the year 1995 started with comprehensive security solution services - Peregrine which quickly established itself as the premier establishment in this space. It has been awarded the Fastest Growing Security Company in India and has been independently rated by Grant Thornton, KPMG, EY and Deloitte as amongst the top 4 service providers in the country.

The Group's vision for growth led to the expansion of the business and in 2007, Tenon was established to offer

Integrated Facilities Management Services. In 2009, the corporation was further strengthened by the acquisition of Rotopower, a 20 year old leading electro mechanical service provider. With the listing in the London Stock Exchange (AIM) in 2008 through its parent company Mortice Limited, headquartered in Singapore, Tenon had the distinction of being the only corporation in Asia offering Integrated Facility and Security Management Services to be featured. In 2013, Tenon expanded its global footprint and established its presence in Saudi Arabia and Sri Lanka through Saudi Tenon and Tenon Lanka, respectively. In 2014 Tenon made a significant foray in Netherlands through a joint venture with Amsterdam Arena International who are a specialists in the development and management of sports venues all over the world. It also launched a new vertical – Soteria, the state of the art Control and Command Center offering remote surveillance services. In 2015 Tenon augmented its vision of expansion further by 100% acquisition of a 37 year old leading UK based facility management company – O&G Group and acquisition of a leading A certified by (Singapore Police) security company in Singapore – Frontline Security.